

Simplifying Metrc Track and Trace: Achieving Day One Compliance in NY

Navigating the transition to the Metrc.



Shahbaaz Kara-Virani

Vice President of
Growth



Ed Schwarz

Sr. Enterprise Account
Manager



Ashley Heddy

Compliance Project
Manager



1

Our Mission | Helping Cannabis Retailers Grow



About Us

BLAZE® is a team of cannabis industry professionals and problem solvers dedicated to developing best-in-class technology for retailers to manage their businesses efficiently. BLAZE® serves 1500+ cannabis dispensaries and delivery services across North America.

The BLAZE® Software Suite

BLAZE® is a complete software suite that facilitates point-of-sale, e-commerce, analytics, and cashless payments for retailers. We continue to push the boundaries of innovation to develop products and features that streamline operations, increase retention, and improve the customer experience.

What we offer:



BLAZE RETAIL™

Point-of-Sale



BLAZE PAY®

Cashless Payments



BLAZE ECOM™

E-Commerce



BLAZE SITES

Website CMS



BLAZE APPS™

Native Apps

What we'll cover:

01

**Metric Overview &
Timeline**

02

**Pre-Requisites and
Preparation**

03

**Enabling the
Integration**

04

Q&A

05

Next Steps

2

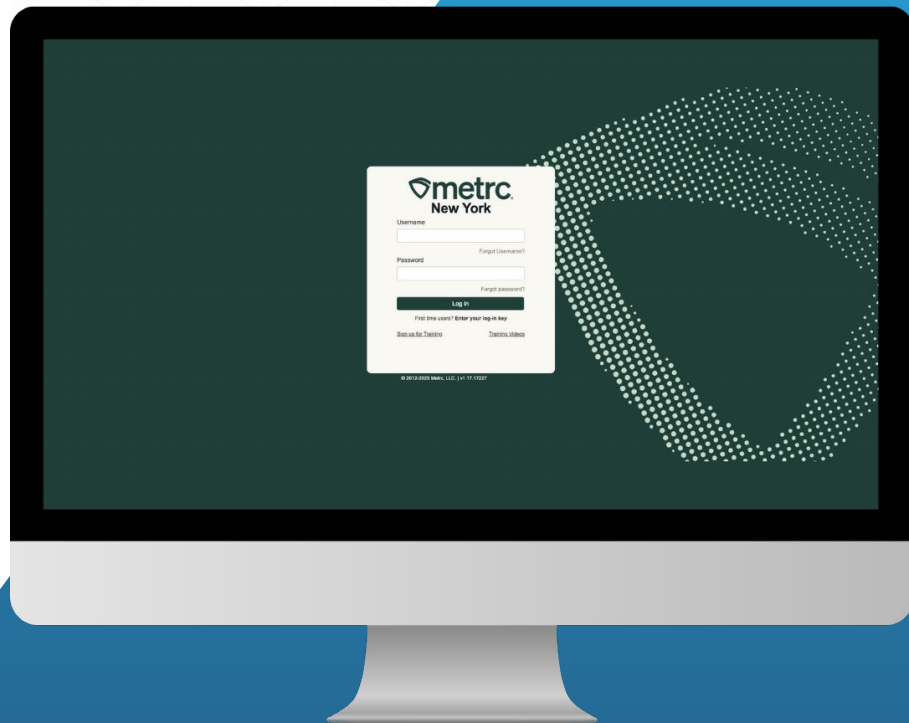
Metric Overview

What is Metric?

It is the New York state-mandated seed-to-sale tracking system. All licensed dispensaries are required to report inventory movements and sales via POS integration.

Why integrate with BLAZE?

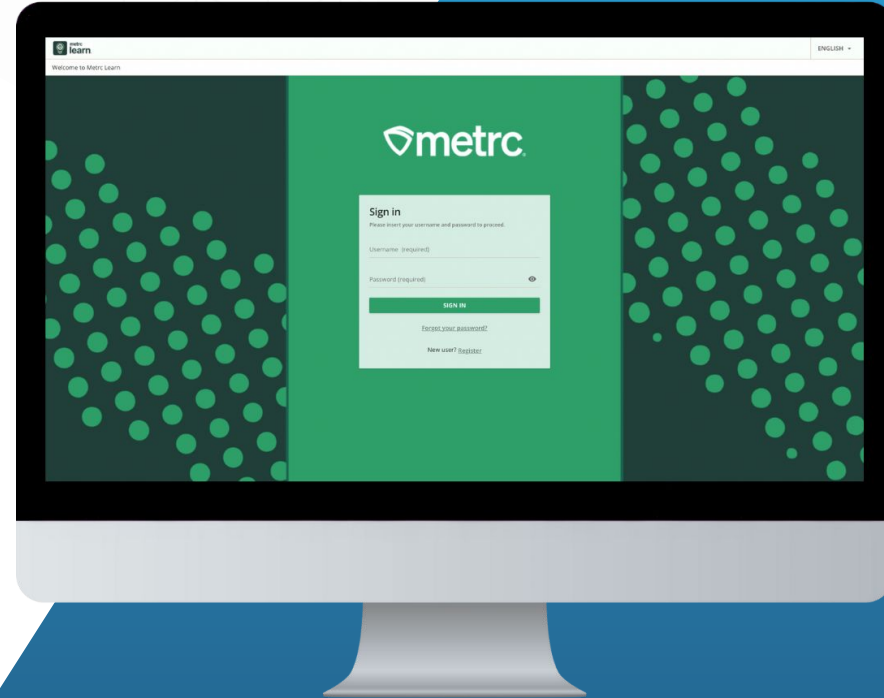
BLAZE has a two way integration with Metric as well as advanced tools such as the Compliance Task Manager and Compliance Difference feature that allow retailers to monitor, identify, and adjust any discrepancies.



3

New York Track-and-Trace Timeline

- **Current Status/Phase:** PLMA - Packaging, Labeling and advertising updates just passed and effective as of **12/3/2025**. Labeling deadline is 6/3/2026
- **Critical Dates:** All licensees are required to be integrated by **12/17/2025**. The options for “External Transfers/Beginning inventory” will be removed from Metrc 12/18/2025
- **Go-Live/Mandatory Use Date:** When must all operators be live in the system?
 - **12/17** last day for external transfers/beginning inventory
 - **12/18** All licenses integrated with Metrc
- **Internal Deadlines:** Dates for internal team training and final data audit.



4

Metric Transition Recommendations

Don't wait until the last minute!

- Complete external transfers between Monday - Wednesday
- Dispensary should open late or close early to facilitate the Metric external transfer
- We HIGHLY recommend waiting until you are ready to ONLY receive product via Metric
- **The external transfer should only be completed once!!**



5

Metrc Transition Prerequisites

Prerequisites Checklist

- **Activate Metrc Account:** Log in using your assigned Metrc credentials.
- **Add User Accounts:** Ensure every employee utilizing Metrc has their own distinct login credentials and appropriate permission settings.
- **Metrc Learn Training:** Complete Metrc Learn training courses for all employees with Metrc user accounts.
- **Tag Procurement:** Order necessary Metrc tags.

TEST FACILITY

999R — 99999

Order # 9999-999-999999



1A4000000000000000000002

RETAIL



1A4000000000000000000002

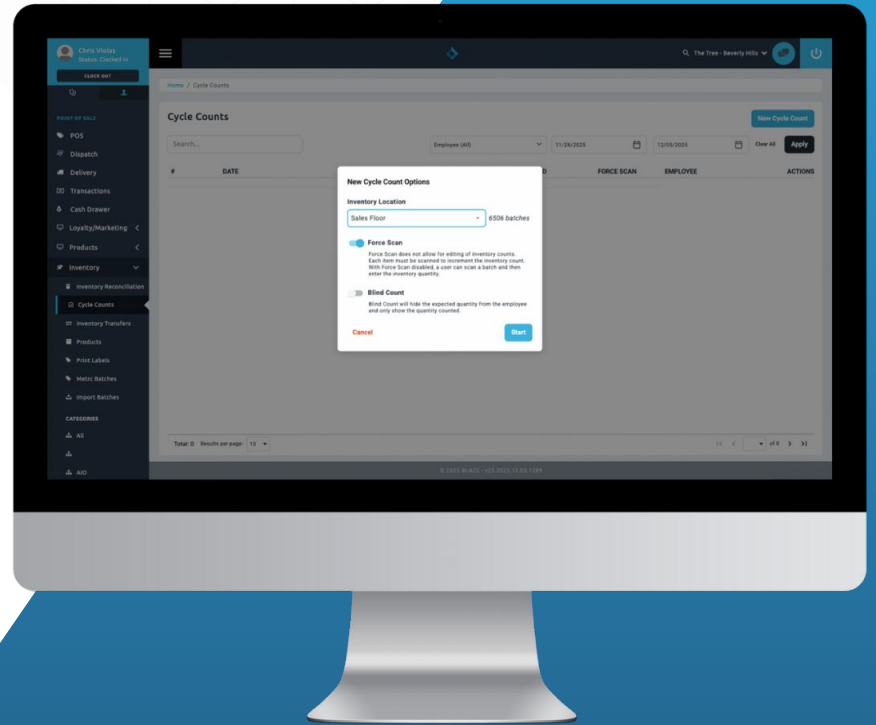
RETAIL

6

Preparing Data and Inventory

Steps to Prepare Your Data & Inventory

- **Inventory Clearance:** Prior to commencing your inventory audit, please return or destroy all vendor returns and expired/quarantined product inventory.
- **Physical Inventory Audit:** Conduct a thorough [Inventory Audit with Cycle Counts](#).
- **Review the [Metric Beginning Inventory Guide](#)** records for New York.



Demo

How to Enable the BLAZE + Metrc Integration

Questions?

Please enter questions in the Q&A box!